

**Awakening The Genie Within (Chapter #10)**  
**WORKSHEET #6A**

**HIGH EXPECTATION NEEDS, WANTS AND DESIRES FROM AN ORGANIZATION**

**NAME:** \_\_\_\_\_

**ORGANIZATION NAME:** \_\_\_\_\_

Meeting some of your needs, wants and desires are what motivated you to join this organization. Some needs are necessary for survival and others are driven by your values which also drive your wants and desires. List Your high expectation needs, wants, and desires in the first column in no order. Include value needs from Worksheet #5A where your expectation from this organization was a 5 or higher. Also, include other value needs from Worksheet #1 where you expect this organization to be a major source in meeting them. If this organization is your source of employment, money (remuneration), perks and benefits are also considered needs. Try to list at least 10 needs, wants, or desires (there is space for 12). Next, rank them in the second column in order of importance to you. Usually, needs have a higher priority than wants. Finally, rate the expectation and actual columns using the same scale (1 to 10) that you used in Worksheet #5A. A rating of 1 is little to no expectation and 10 is the highest expectation. See the example in the book.

**Note:** Not all your needs, wants and desires can be satisfied by one organization. You will look to other groups and people in your life to meet some of them. A sense of balance is important. If you put all your eggs in one basket you leave yourself vulnerable. Try to be reasonable and realistic.

NEEDS, WANTS, DESIRES	RANK	Expectation Rating	Actual Rating
	1.		
	2.		
	3.		
	4.		
	5.		
	6.		
	7.		
	8.		
	9.		
	10.		
	11.		
	12.		

Based on your ratings, what suggestions do you have for this organization? Be sure to point out things the organization does well in addition to areas that you feel need improving.

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